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JSI Announces Its 2008 Seminar Series

GREENBELT, MD – January 3, 2008 – John Staurulakis, Inc. (JSI) has announced the dates for its popular 2008 seminars. The seminars, particularly the Management Seminars, will focus on the recent events in the telecom arena, including the Federal-State Joint Board recommendations on universal service and access reform, intermodal and VoIP local number porting requirements, and the 700 MHz wireless auctions. Once again we find ourselves drawn to the importance of education and awareness in light of industry uncertainty. To reflect the magnitude of the policy issues and business questions that define the industry's reality this year, we've developed a comprehensive Seminar Series for 2008.

JSI's 2008 Management Seminars include an overall review of key industry developments providing the insight and analysis designed to help companies focus on core strategies, emerging opportunities, and pro-active decisions. And for the first time this year, JSI plans to include several "tracks" to allow attendees to pursue policy discussions more directly related to their specific areas of interest. We're considering two areas of emphasis: *Business/Financial*, and *Network/Technology* which will be presented at each of the following seminars:

- **Mon.-Tues., April 21-22** at the Marriott Rivercenter in San Antonio
- **Thurs.-Fri., April 24-25** at the Airport Marriott in Atlanta
- **Thurs.-Fri., May 1-2** at the Airport Marriott in Minneapolis

The Management Seminar is not the only session that JSI intends to enhance in order to better respond to client needs. For 2008, we've taken a close look at our two traditional financial seminars, Accounting and Separations & Access, to see how we might increase their value to attendees. And we think we've come up with a promising idea. First, JSI's spring **Accounting Seminar** will be offered in its traditional stand-alone fashion, as follows:

- **Mon.-Tues., May 19-20** at the Sheraton, Inner Harbor in Baltimore, Md.

Next, knowing that a number of companies try to attend both the Accounting and Separations & Access seminars, we've developed a schedule "set" that allows each seminar to run independently of the other, but will enable attendees to attend both if that is what they would like to do:

Accounting

- **Tues., Oct. 14** at the Hilton Downtown in Nashville, Tenn.

Separations & Access

- **Wed.-Fri., Oct. 15-17** also at the Hilton Downtown in Nashville, Tenn.

JSI will be sending out additional registration and hotel information for the 2008 seminars in the coming weeks. You'll also find this information and registration materials on the Seminar & Events page of JSI's website at www.jsitel.com.

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JSI provides a full array of financial, management, regulatory, business development, marketing/public relations and strategic services, as well as education and training. Established in 1962, JSI today provides these services, and more, to hundreds of companies across the nation. JSI also offers analysis and review of such competitive-focused issues as pricing and bundling, VoIP and IPTV assessment, CLEC and video/cable operations, strategic partnerships, image and identity, and mergers/acquisitions. With more than 95 professionals on staff, JSI remains a leader in offering business solutions to independent providers. In addition to its Greenbelt, Md., headquarters, JSI has regional offices in Atlanta, Minneapolis, Austin, and Salt Lake City.